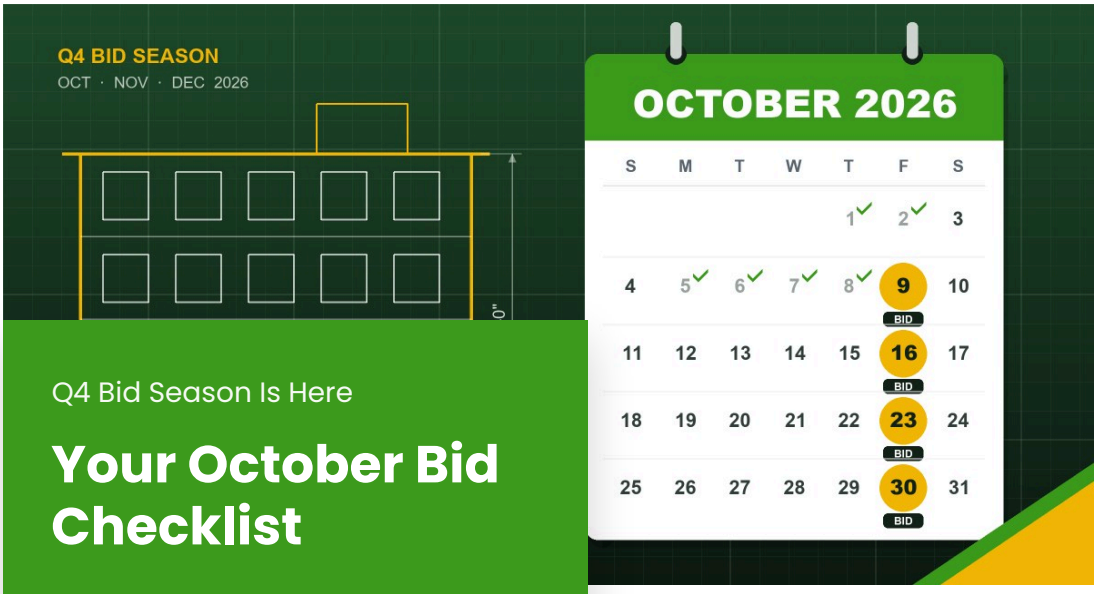
MSB ESTIMATING LLC

OCTOBER 2026

estimate@msbestimating.com

MSB Estimating LLC

NEWSLETTER



Q4 Bid Season Is Here

Your October Bid Checklist

- ✓ Review new bid invites early
- ✓ Check quantities against the latest addenda
- ✓ Update material prices before year-end
- ✓ Confirm labor rates for winter work
- ✓ Set realistic 2027 project budgets
- ✓ Submit bids before the holiday slowdown
- ✓ Add estimating help when your team is full

New client? Get **30% off** your first estimate. We cover residential, commercial and industrial projects across all CSI divisions.

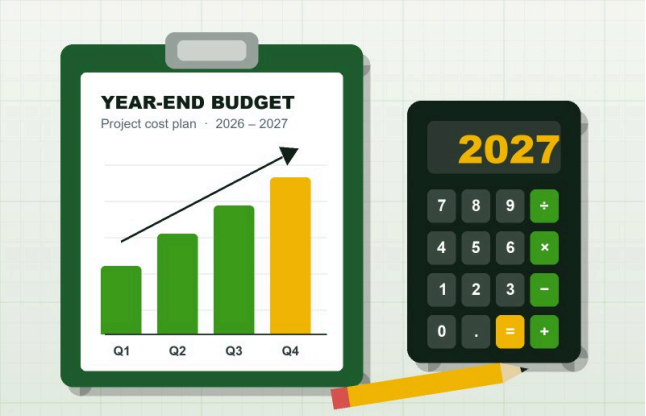
Read more on our website

Finish Strong. Start 2027 Ready.

October is one of the busiest bid months of the year. Owners want numbers before budgets close, and many projects go out for bid before the holidays.

At **MSB Estimating LLC**, we help contractors, subcontractors, builders and developers price this work fast, with detailed takeoffs and cost estimates delivered in 24–48 hours.

Send us your plans now and enter Q4 with clear numbers and more bids out the door.



Q4 SERVICES

Estimating Support for Year-End Bids

From early budget numbers to final bid packages, we cover every stage of your Q4 pipeline:

Construction Cost Estimating
Full cost breakdowns to price Q4 bids with confidence.

Quantity & Material Takeoffs
Accurate counts to lock in material orders before year-end.

Residential Estimating
Homes, additions and renovations planned for spring.

Commercial Estimating
Offices, retail and tenant fit-outs going out to bid.

Industrial Estimating
Plants, warehouses and large-scale facilities.

MEP Estimating
Mechanical, electrical and plumbing systems priced in detail.

Structural Estimating
Concrete, steel and framing quantities and costs.

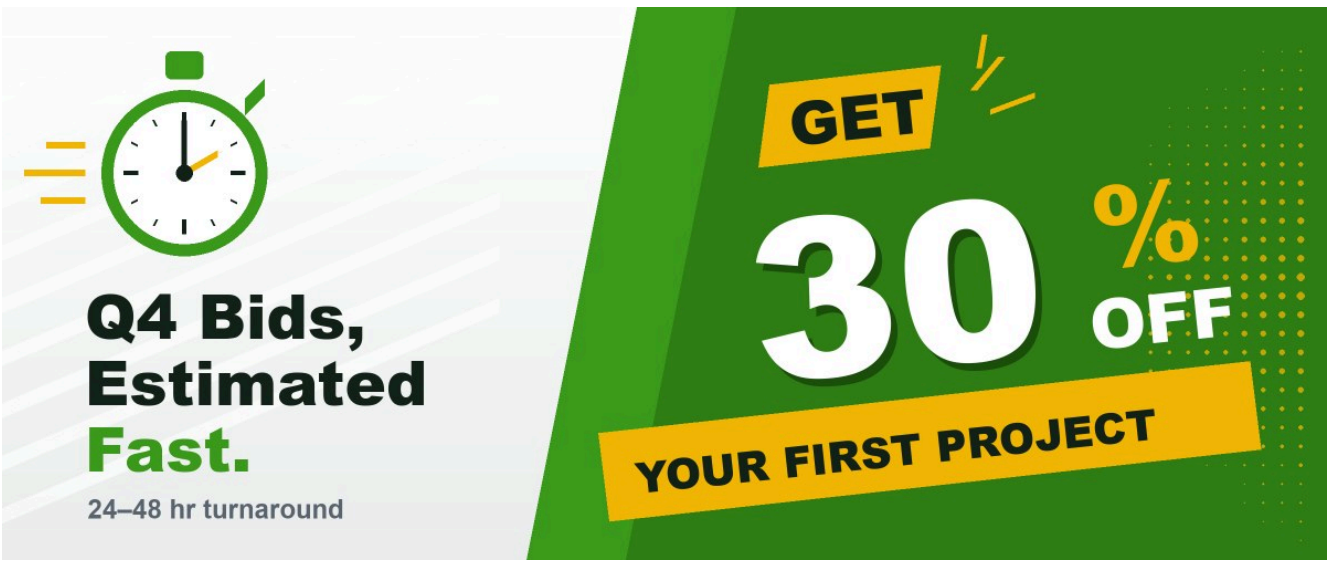
Preliminary & Budget Estimating
Early numbers to set realistic 2027 budgets.

Bid Preparation Support
Organized bid packages ready before your deadline.

Value Engineering
Cost-saving options that still meet the specs.

Dedicated Estimating Support
An extra estimator when your team is at capacity.

Busy season? We work across **all CSI divisions** – concrete, masonry, metals, finishes, MEP and more – so one team covers your whole bid.



HOW IT WORKS

1

SEND YOUR PLANS

Email your drawings, addenda and bid date.

2

GET A QUOTE

We confirm the scope, price and turnaround.

3

WE BUILD YOUR ESTIMATE

Quantities, labor, materials and costs by trade.

4

RECEIVE & BID

Your estimate in Excel or your format in 24–48 hours.

Q4 BID TIPS

Start Early:

Request estimates as soon as plans arrive. Holidays cut working days in November and December.

Watch Price Changes:

Material prices often change in the new year. Price with current numbers and note escalation.

Check Every Addendum:

Late addenda are common in Q4. Make sure your quantities match the latest drawings.

Plan for 2027:

Use budget estimates now to set clear targets for next year's projects.

> **BIDS WON IN OCTOBER BECOME THE PROJECTS YOU BUILD IN SPRING.**
>
> **LET'S GET YOUR NUMBERS READY.**

Send Your Plans

24–48 HR
TURNAROUND

30% OFF
FIRST PROJECT

ALL CSI
DIVISIONS

EXCEL
OR YOUR FORMAT

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