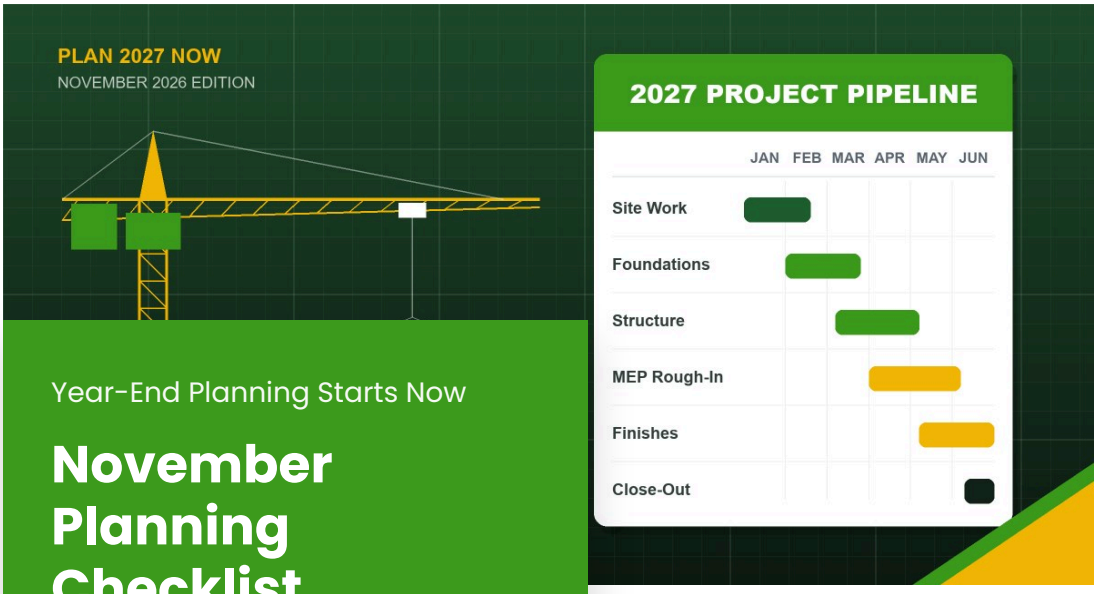
**NOVEMBER 2026**

estimate@msbestimating.com

MSB Estimating LLC

# NEWSLETTER




Year-End Planning Starts Now

## November Planning Checklist

- ✓ Close out open Q4 bids
- ✓ Price early-2027 projects
- ✓ Bring budgets to owner meetings
- ✓ Add cold-weather costs to bids
- ✓ Check material lead times
- ✓ Plan around Thanksgiving week
- ✓ Send plans before the December rush

### Plan Ahead. Bid Smarter.

November is when many owners and developers set next year's budgets. Contractors who bring clear numbers to those talks win more early-2027 work.

At **MSB Estimating LLC**, we deliver detailed takeoffs and cost estimates in 24–48 hours for residential, commercial and industrial projects.

Send your plans before the holidays and start the new year with a full pipeline.

Our **Thanksgiving offer**: send 2 projects and get **50% off both** estimates. Any extra single project gets 30% off.

Read more on our website



2027 PLANNING

# Estimating Support for Next Year's Projects

Closing out 2026 or planning 2027? We cover every trade and project type:

**Construction Cost Estimating**
Complete cost breakdowns for bids and owner budgets.

**Quantity & Material Takeoffs**
Exact quantities to plan orders around long lead times.

**Residential Estimating**
New homes, additions and remodels planned for 2027.

**Commercial Estimating**
Offices, retail, restaurants and tenant improvements.

**Industrial Estimating**
Warehouses, plants and heavy facilities.

**MEP Estimating**
HVAC, electrical and plumbing priced system by system.

**Structural Estimating**
Foundations, concrete, steel and framing.

**Preliminary & Budget Estimating**
Early numbers for owner meetings and approvals.

**Bid Preparation Support**
Clean, organized bid packages ready to submit.

**Value Engineering**
Options to bring projects back within budget.

**Dedicated Estimating Support**
Extra estimating help during the year-end rush.

Year-end rush? We work across **all CSI divisions** – from sitework and concrete to finishes and MEP – so you can send every bid to one team.



## HOW IT WORKS

1

### SEND YOUR PLANS
Email your drawings, specs and bid date.

2

### GET A QUOTE
A clear price and delivery date before we start.

3

### WE BUILD YOUR ESTIMATE
Detailed quantities, labor and material costs.

4

### RECEIVE & BID
Excel or your format, in 24–48 hours.

## PLANNING TIPS

### Mind the Holidays:
Thanksgiving week is short. Send plans early so your estimates are back before the break.

### Budget for Winter:
Cold weather adds heating, protection and slower work. Include these costs in winter bids.

### Check Lead Times:
Long-lead items like switchgear and steel can affect schedule and price. Plan for them now.

### Build Your 2027 Pipeline:
Use budget estimates to talk with owners early and line up next year's work.

**THANK YOU FOR TRUSTING US WITH YOUR NUMBERS.**

**HAPPY THANKSGIVING!**

**Send Your Plans**

| 24–48 HR | 50% OFF | ALL CSI | EXCEL |
|---|---|---|---|
| TURNAROUND | EVERY 2 PROJECTS | DIVISIONS | OR YOUR FORMAT |

**Email:** estimate@msbestimating.com
**Phone:** (305)-813-0053
**Website:** www.msbestimating.com